



CAPABILITY STATEMENT

COMPANY OVERVIEW

vTECH io provides end-to-end hardware, software, professional services, and cybersecurity solutions. We offer innovative, next-generation solutions to protect your network and data from insider threats and cyberattacks featuring best-in-class tools. As a Dell Platinum Partner, we are uniquely equipped to introduce all the high performance and value-driven products Dell offers but with a local presence.



CORE COMPETENCIES

- ◆ AI Solutions
- ◆ Cloud Solutions
- ◆ Crisis Alert Solutions
- ◆ Cyber Security Solutions
- ◆ Data Center Solutions
- ◆ Data Protection
- ◆ Engineering Services
- ◆ Laptops and Tablets
- ◆ Network Switches
- ◆ Storage
- ◆ Servers
- ◆ Telephony
- ◆ Wireless

CORPORATE DATA

CAGE: 93Z06 | **UEI:** F1MWKZ93KM34 | **Work Area:** USA

Gov. Bus. POC: Christopher McDaniel

Phone: (727) 200-0549

E-Mail: chris.mcdaniel@vtechio.com

Address: 3033 Winkler AVE STE 210 Fort Myers, FL 33916

Website: www.vtechio.com

DIFFERENTIATOR

- ◆ We build lasting connections with our clients, with the same team supporting you for years, ensuring consistency and a deep understanding of your needs.
- ◆ Day or night, we're here when you need us most. Whether it's a data centre issue or a security incident, our team responds swiftly to keep your operations running.
- ◆ With teams across North America, we offer fast, on-site support. Plus, our OEM partnerships give us access to 200,000 experts to tackle complex challenges.

Our approach is grounded in ethics and fair margins.

- ◆ You'll always work with the same dedicated team from design to support, fostering trust and long-term success.

PAST PERFORMANCE AND STRATEGIC PARTNERS



Pasco County

Date(s): Oct 2022 - Oct 2025

Value: \$3.5 Million

Details: Servers, Cyber Security, End-User Devices



Seminole County School District

Date(s): Jan 2023 - Dec 2024

Value: \$100,000

Details: Cybersecurity Services



Collier County Board of Commissioners

Date(s): Jan 2019 - Dec 2024

Value: \$3,500,000

Details: Computers



DARKTRACE





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PRODUCT & SERVICE Codes

- ◆ 7A21
- ◆ R499
- ◆ R425
- ◆ 7E20
- ◆ D301
- ◆ D10I
- ◆ AC32
- ◆ D310
- ◆ DA10
- ◆ DB01
- ◆ DB02
- ◆ DC01
- ◆ DC10
- ◆ DD01

NAICS Codes

- ◆ 541519
- ◆ 541512
- ◆ 334111
- ◆ 541715
- ◆ 541611
- ◆ 511210
- ◆ 541511
- ◆ 541330
- ◆ 541690
- ◆ 423430
- ◆ 519 (P)
- ◆ 518210
- ◆ 541512



Contracts Available Through:

- ◆ GSA Schedule
- ◆ NASPO ValuePoint
- ◆ National Cooperative Purchasing Alliance (NCPA)
- ◆ Equalis Group
- ◆ Omnia Partners
- ◆ PEPPM Cooperative Purchasing
- ◆ South Carolina State Fiscal Accountability Authority (SFAA)
- ◆ Texas Department of Information Resources (DIR)
- ◆ California Multiple Award Schedules (CMAS)
- ◆ TIPS/TAPS Cooperative Purchasing Program
- ◆ Massachusetts Higher Education Consortium (MHEC)
- ◆ State of Ohio Procurement
- ◆ North Carolina Department of Public Instruction

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